



## JOIN THE INDUSTRY'S MOST INFLUENTIAL RAIL NETWORK

The AAR is the leading authority on freight rail standards, operations, policy and industry collaboration. Through exclusive access to Class I railroads, technical committees and regulatory expertise, AAR helps businesses stay ahead of market and policy shifts.

Our Affiliate Program is designed for non-Class I freight railroads, passenger and commuter railroads and international railroads seeking direct engagement, industry intelligence, and a platform to strengthen their operations and remain competitive in a rapidly evolving transportation landscape.

Railroads today face increasing regulatory pressures, evolving safety and environmental standards and the growing need for technological adaptation.

As a Railroad Affiliate, your organization will gain direct access to critical industry insights, technical expertise and strategic connections that will help your business navigate challenges, improve efficiency, stay ahead of market changes and drive long-term success.

### STRENGTHEN YOUR RAILROAD'S PRESENCE IN THE RAIL INDUSTRY

Affiliates benefit from exclusive engagement opportunities with Class I railroads, industry experts and fellow operators to discuss best practices, regulatory compliance and operational advancements that impact the freight rail sector. The Railroad Affiliate Program provides valuable insights and collaborative opportunities that help affiliates enhance operations, improve efficiency, and navigate evolving regulatory and industry standards.

- Engage with Class I railroad decision makers to gain industry perspectives and exchange best practices.
- Collaborate with peers and industry experts on operational challenges, infrastructure planning and policy considerations.

### ACCESS CRITICAL DATA, RESEARCH & INDUSTRY INSIGHTS

Make informed business decisions with AAR's industry intelligence, market trend analysis and technical resources.

- Receive regular updates on regulatory developments, market conditions and freight/passenger rail trends.
- Gain insights from AAR's Rail Time Indicators, Freight Cars in Storage and MxV Rail Technology Digests.
- Take advantage of discounted access to AAR and MxV Rail technical publications covering safety and operational standards and emerging technology.

### COLLABORATE TO DRIVE INNOVATION & OPERATIONAL STANDARDS

The railroad industry is built on technical standards, safety practices and operational excellence. Affiliates can participate in developing industry standards and best practices, safety initiatives and technological advancements that shape the future of rail.

- Participate in AAR technical committees, contributing to standards on security, safety, hazmat and communications, signals and train control.
- Participate in sustainability and efficiency initiatives designed to improve rail operations and environmental impact.

# AFFILIATE PROGRAM DETAILS

Designed for railroads seeking industry insights, strategic connections and active participation in rail sector initiatives.

- **Exclusive Industry Access:** Engage with AAR's member resources, including technical reports, industry data and committee insights. Receive discounted rates on AAR and MxV Rail technical publications and select industry conferences.
- **Leadership & Advocacy:** Eligible to serve on the Affiliate Executive Board and as a voting member on select AAR committees.
- **Technical & Policy Engagement:** Participate in all ten concentration areas.
- **Regulatory & Security Engagement:** Participate in key policy groups like the Positive Train Control Policy Committee and Railroad Security Working Committee (North American Railroads only).
- **Networking & Knowledge Sharing:** Invitations to AAR industry events, committee meetings and webinars.
- **Visibility:** Company listing on the AAR website and in the AAR Member Directory.

Railroad affiliates based in North America pay an annual assessment based on previous year's gross freight service revenues in accordance with the following schedule.

GROSS ANNUAL REVENUE	FREIGHT CARRIER	PASSENGER CARRIER
Up to \$10 million	\$5,000	\$2,500
\$10 million - \$50 million	\$20,000	\$10,000
\$50 million - \$90 million	\$35,000	\$17,500
\$90 million – 150 million	\$50,000	\$25,000
More than \$150 million	\$100,000	\$50,000

Railroads located outside of North America pay a flat fee of \$20,000.

# CONCENTRATION AREAS

To provide our Associates with information about their fields of interest, AAR offers additional services in various aspects of the industry.

## TECHNICAL SERVICES

Guidance on interchange rules, regulatory updates and technical advancements that impact rail operations. Engage with industry standards and best practices to support safe and efficient equipment interchange across the network.

## HAZMAT

Monitor regulatory developments, industry policies and operational practices related to the transportation of hazardous materials. Stay up to date on compliance requirements, safety initiatives and environmental considerations affecting rail transport.

## ENVIRONMENT & TANK CAR

Access insights into tank car safety, environmental compliance and regulatory initiatives. Keep pace with industry standards, best practices and emerging policies shaping the sustainability and performance of tank car operations.

## ENGINEERING & TRACK MAINTENANCE

Follow track infrastructure developments, engineering standards and maintenance best practices. Access information on regulatory updates, research initiatives and collaboration efforts to enhance rail system reliability and safety.

## CAR SERVICE & CAR HIRE

Understand key trends, policies and operational considerations affecting railcar utilization, car hire processes and equipment management. Stay engaged with industry discussions on asset efficiency and fleet optimization.

## DAMAGE PREVENTION & FREIGHT CLAIMS

Stay updated on freight loss prevention strategies, liability trends and damage mitigation techniques. Access data-driven insights into claim management, cargo handling improvements and industry standards to reduce risk.

## COMMUNICATIONS, SIGNALS & TRAIN CONTROL

Gain knowledge on rail communication technologies, train control systems and signal operations. Gain insights into spectrum management, electronic standards and regulatory developments shaping the future of rail network control.

## SECURITY

Stay updated on rail security initiatives, including physical and cybersecurity measures. Understand key threat assessments, risk mitigation strategies and industry-wide security advancements to enhance rail system resilience.

## SAFETY

Access critical information on regulatory compliance, incident prevention, and industry-wide safety performance. Stay engaged with emerging best practices, international collaborations and safety initiatives to support rail safety leadership.

## PASSENGER RAIL SERVICE

Stay informed on freight-passenger rail coordination, Positive Train Control (PTC) implementation and regulatory developments. Understand evolving policies and industry trends that enhance operational efficiency and service integration.