

**Join AAR
Get on the inside track!**

Help keep freight rail strong and efficient — and keep your business on the right track. To join the AAR, please fill out, detach and return this application with your payment.

For answers to any of your questions, please contact Kelly Donley, Assistant Vice President, Industry Relations, at 202-639-2343, or e-mail kdonley@aar.org.

Please check ONE of the following categories that best represents your organization:

- Railcar & Locomotive Owner/Lessor/Builder
- Railcar & Locomotive Component Manufacturers/Car Repair Services
- Track/Bridge/Signal/Engineering

Contact Name

Company

Title

Address

City State Zip

Phone Fax

Best Time To Call

E-mail

Please return this form with payment to:

Association of American Railroads
PO Box 426015
Washington, DC 20042-6015

▼ Turn Over ▼



ASSOCIATION OF
AMERICAN RAILROADS



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Association of American Railroads
425 Third Street, SW Suite 1000
Washington, DC 20024

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**ASSOCIATE PROGRAM
INFORMATION AND BENEFITS**



AAR.org

If freight rail is part of your business, you should be a part of the AAR.

The Association of American Railroads (AAR) keeps our industry moving forward.

Today's freight railroads are more productive, cost efficient, safer and more technologically advanced than ever. They are the cleaner, greener way to move goods, offering a transportation network that serves the nation's need for fuel economy and economic growth.

Who should join AAR? ▾

AAR's associate program is for every business that depends on the continued strength of America's freight and passenger railroads. AAR plays an integral role that shapes the industry's success. AAR not only provides the freight rail industry with a strong, united voice that policymakers listen to, we also facilitate the operations, safety, security and standards that have made America's freight rail network the envy of the world. AAR associates include car owners, suppliers, manufacturers and service providers to America's railroads. If your business has a stake in that success, you should join the AAR.

How do you benefit from the program? ▾

As an associate, your company will be part of the future of the rail industry. You'll receive exclusive invitations to events where you can network with industry leaders, policymakers and other AAR members. You'll receive weekly information — including policy updates, industry news and exclusive content. And you'll enjoy special services related to your particular areas of concentration within the industry.



Associate Advisory Board: Make your voice heard

"Associate Advisory Board participation provides a process for us to facilitate technical guidance related to rolling stock to enhance the growth and competitiveness of the railroad industry."

Pat Ameen, Amsted Rail

Through the Associate Advisory Board (AAB), associates enjoy a formal structure for the representation of their views within the AAR – one that enables them to contribute their input and expertise to operational decisions.

All associates vote for members of the advisory board. Gold associates are eligible to serve on the 12-member board. The AAB is comprised of representatives from associates in each of three company categories. The Board selects its own chair and solicits nominations from all gold associates to serve as voting members on selected committees reporting to the Safety and Operations Management Committee. It selects representatives for committee assignments from among qualified nominees.



ASSOCIATION OF
AMERICAN RAILROADS

JOIN US: Rates for associates

Associate program levels (select one):

Silver ▾

Full Year: Jan.-Dec. \$8,250.00
Three Quarter Year: Apr.-Dec. \$6,187.50
Half Year: July-Dec. \$4,125.00
One Quarter Year: Oct.-Dec. \$2,062.50

Gold ▾

Full Year: Jan.-Dec. \$16,500.00
Three Quarter Year: Apr.-Dec. \$12,375.00
Half Year: July-Dec. \$8,250.00
One Quarter Year: Oct.-Dec. \$4,125.00

Contributions or gifts to AAR are not deductible as charitable contributions; however, they may be tax deductible as ordinary and necessary business expenses. AAR estimates that the nondeductible portion of yearly associate dues for this year allocable to lobbying is 12.1%.

Concentration Areas

AAR associates have the opportunity to take part in AAR's concentration areas.

Silver may choose TWO | Gold may choose ALL

Please check the appropriate number of concentration areas from the following list:

- | | |
|---|--|
| <input type="checkbox"/> Car Service & Car Hire | <input type="checkbox"/> Technical Services |
| <input type="checkbox"/> Damage Prevention & Freight Claims | <input type="checkbox"/> Communications, Signals & Train Control |
| <input type="checkbox"/> Environment & Tank Car | <input type="checkbox"/> Security |
| <input type="checkbox"/> Engineering & Track Maintenance | <input type="checkbox"/> Safety |
| <input type="checkbox"/> Hazmat | <input type="checkbox"/> Passenger Rail Service |



Gold Associate Level

We have created a special gold benefits package for organizations that want an even greater level of interaction with railroad industry leaders, experts and policymakers. In addition to all the benefits of silver associates, gold associates enjoy:

- ▶ Eligibility to serve on AAR's Associate Advisory Board (see following pages) and as full voting members on select AAR committees
- ▶ Invitation to a private Gold Associates Luncheon with the AAR Board of Directors
- ▶ Participation in the annual Railroad Day on Capitol Hill to support the industry's legislative agenda
- ▶ Access to all ten concentration areas

Concentration areas: benefits tailored to your company's needs

To provide our associates with information about their particular fields of interest, AAR offers additional services in various aspects of the industry. (For a complete list of these services, please visit the "Join AAR" section of our website, AAR.org.)

Technical Services ▾

Benefits Include: Subscription to AAR Circular Letters; a copy of the Field Manual of the AAR Interchange Rules and the Office Manual of the AAR Interchange Rules, with updates; monthly summaries of Technical Services news and updates.

Hazmat ▾

Benefits Include: News clips with the latest developments in the areas of tank cars, environment, nuclear waste and hazmat issues; AAR comments on hazardous materials issues of significant impact to the rail industry; updates on federal activity affecting hazmat issues

Environment & Tank Car ▾

Benefits Include: News clips with the latest developments in the areas of tank cars, environment, nuclear waste and hazmat issues; information and updates from AAR Tank Car Committee meetings; invitation to the Railroad Environmental Conference.

Engineering & Track Maintenance ▾

Benefits Include: Dockets and updates from the Engineering Policy Committee; quarterly newsletter on engineering and track issues including updates from FRA; news clips on the track and maintenance area; liaison with federal agencies on engineering and track issues.

Car Service & Car Hire ▾

Benefits Include: Agendas and minutes from AAR's Equipment Assets Committee to keep equipment owners abreast of discussion areas impacting car utilization and compensation.

Damage Prevention & Freight Claims ▾

Benefits Include: Newsletter on damage prevention; freight claims and safety updates with latest statistics on freight loss and damage trends; notice of testing completed by the Damage Prevention and Loading Services group; information resources through TCCI's Damage Prevention and Loading Services staff.

Communications, Signals & Train Control ▾

Benefits Include: Information relating to radio frequency spectrum (including frequency coordination, petitions to the FCC, responses to petitions, and development of wireless communications standards); copy of electronic standards and specifications; information on FRA activity in the signal and train control area.



Security ▾

Benefits Include: Overview presentation on the rail industry security program; periodic point papers and updates on the industry's physical and cyber security programs; quarterly updates on priorities and progress in the rail industry security program.



Safety ▾

Benefits Include: Notice of regulatory activity via daily summaries of the Federal Register, pertinent Canadian regulatory activity, NTSB accident reports and summaries; Periodic summaries of industry safety performance; work with international partners and maintain currency in operational issues.

Passenger Rail Service ▾

Benefits Include: Updates on coordination and implementation of PTC systems between freight and passenger railroads.



Associate Benefit Levels

The AAR has crafted two program levels tailored to the needs of your business that keeps our industry moving. One of these is right for your business. Silver Associates receive the following benefits:

Silver Associate Level

- ▶ Access to resources on AAR.org including the *AAR Member Directory*, reports from committees, statistical publications, webinar and meeting materials, associate logos for company use
- ▶ E-mail updates & the monthly newsletter, *Rail News*
- ▶ Invitations to railroad industry events, including the AAR Annual Associates Meeting
- ▶ Invitations to the exclusive AAR webinar series
- ▶ Discounted rates on AAR and TTCI technical publications, and at select industry conferences
- ▶ Subscription to *Rail Time Indicators & TTCI Technology Digests*
- ▶ Company listings on the AAR website and in the *AAR Member Directory*
- ▶ Participation in two concentration areas

"Of all the benefits of the associate program, perhaps the most important is that we have opportunities to interface with key decision makers within the rail industry. We gain first-hand knowledge on matters that affect our business."

Jack Isselmann, The Greenbrier Companies