



E. Allen West
President and Chief Executive Officer

Allen West is president and chief executive officer of Railinc Corp. Since his appointment in 2006, Railinc has become a leading technology organization serving the freight rail industry with a customer-focused culture, a progressive, results-oriented workforce and leading technology infrastructure.

Previously, West served as vice president of business services, helping to develop Railinc's business strategy to address a changing railroad industry. He joined Railinc in 1999 as CIO and vice president of information technology, overseeing the company's technology infrastructure, applications development and enterprise architecture.

West has 25 years experience in information technology and business management with leading companies in the transportation sector. Prior to joining Railinc, he was director of information technology for Sea-Land Service Inc., a subsidiary of CSX Inc. There he led technology teams in development of applications and business solutions for Sea-Land's global operations. He has also held key leadership positions within Tenneco, Inc. and Norfolk Southern Corp.

West currently serves on the Railinc board of directors and is past chairman of the N.C. Technology Association. In 2012, West was named an industry "Executive to Know" by *Supply & Demand Chain Executive* magazine. In 2009, he was named "Outstanding Business Partner" by the N.C. Chapter of the Project Management Institute for his contributions to the development of certified project management professionals. West has served on the board of RailPAC, a political advisory committee serving the freight rail industry. West is also a member of the National Association of Chief Executive Officers. He is an active supporter of the Food Bank of Central and Eastern North Carolina.

West holds a bachelor's of business administration degree in management of information systems from James Madison University and an MBA from Old Dominion University. He was honorably discharged from the U. S. Army.