

Class I Railroad Statistics

ASSOCIATION OF AMERICAN RAILROADS – POLICY & ECONOMICS DEPARTMENT

U.S. Class I Railroads

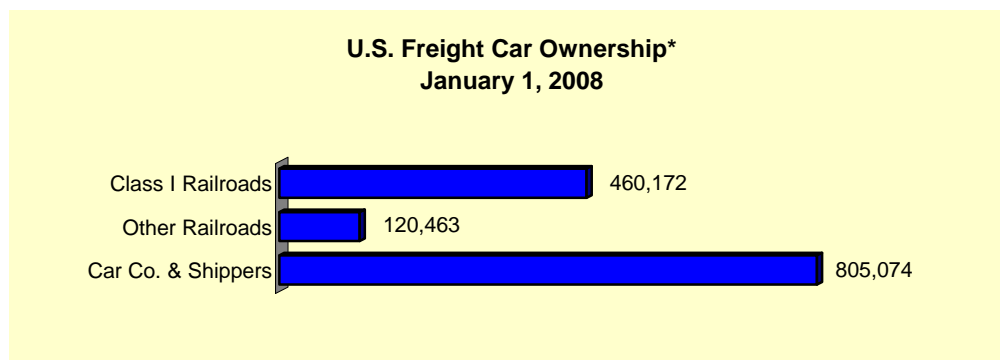
U.S. Class I Railroads are line haul freight railroads with 2007 operating revenue in excess of \$359.6 million. Two Canadian railroads, CN and Canadian Pacific, have enough revenue that they would be U.S. Class I railroads if they were U.S. companies. Both companies also own railroads in the United States that, by themselves, qualify to be Class I railroads. Two Mexican railroads, Ferrocarril Mexicano and Kansas City Southern de México, would also be Class I railroads if they were U.S. railroads. The U.S. Class I railroads in 2007 are: BNSF Railway, CSX Transportation, Grand Trunk Corporation, Kansas City Southern Railway, Norfolk Southern Combined Railroad Subsidiaries, Soo Line Railroad, and Union Pacific Railroad.

	2006	2007
Number of Railroads	7	7
Resources		
Miles of Road Operated Less Trackage Rights	94,942	94,440
Miles of Track Operated Less Trackage Rights	162,056	161,114
Miles of High-Density Track Maintained	70,212	70,323
Locomotives in Service	23,732	24,143
Freight Cars in Service*	475,415	460,172

Note: High-Density track has a freight density of at least 20 million gross ton-miles per track mile per year.

Employment

Number of Employees	167,581	167,216
Average Wages	\$68,141	\$69,367
Average Total Compensation Including Benefits	\$94,607	\$97,401



* Canadian-owned railroads, including 2 U.S. Class I railroads, are excluded. Car companies include railroad-owned TTX.

Class I Railroad Statistics (continued)

ASSOCIATION OF AMERICAN RAILROADS – POLICY & ECONOMICS DEPARTMENT

	2006	2007	2008p
Traffic			
Carloads Originated (million)	32.11	31.46	n.a.
Intermodal Units (million):			
Containers	9.40	9.43	9.03
Trailers	2.88	2.60	2.48
Total	12.28	12.03	11.52
Tons Originated (billion)	1.957	1.940	n.a.
Ton-miles (trillion)	1.772	1.771	n.a.
Operating Statistics			
Freight Revenue Per Ton-Mile	2.840¢	2.990¢	n.a.
Average Tons Per Carload	60.9	61.7	n.a.
Average Tons Per Train	3,163	3,274	n.a.
Average Length of Haul (miles)	905.6	912.8	n.a.
Financial			
Freight Revenue (billion)	\$50.3	\$52.9	n.a.
Operating Revenue (billion)	\$52.2	\$54.6	n.a.
Operating Expense (billion)	\$41.0	\$42.7	n.a.
Net Income (billion)	\$6.5	\$6.8	n.a.
Operating Ratio	78.6%	78.3%	n.a.
Return on Average Equity	11.30%	11.49%	n.a.

n.a. - not yet available

Notes

Miles of Road is the aggregate length of roadway, excluding yard tracks and sidings, and does not reflect the fact that a mile of road may include two, three, or more parallel tracks. Miles of road operated figures will be higher than mileage owned since more than one railroad can operate the same roadway by having trackage rights. Figures on page 1 include mileage owned in Canada. Excluding double-counting for trackage rights, Class I railroads operated in 2007 a total of 94,313 miles of the 140,695 mile network in the United States.

Freight Cars in Service for railroads includes railroad-owned cars plus cars with a railroad's mark, which usually have a longer-term lease. The railroads also use equipment controlled by shippers and leasing companies, including railroad-owned TTX – one of the largest leasing companies. New freight cars cost between \$70,000 and \$260,000 depending on the type and features. The Class I railroad average for 2007 was \$81,003.

Carloads, as reported here and in *Freight Commodity Statistics*, include intermodal traffic and will differ from the AAR's *Weekly Railroad Traffic* which segregates intermodal traffic from carloads and does not include Canadian-owned railroads in the U.S. totals. These figures also will not match carloads from the Carload Waybill Sample, which is an estimate (based on a sample) for all railroads.

Intermodal on this page includes one regional (and former Class I) railroad and excludes two Canadian-owned Class I railroads.

Class I Railroad Statistics (continued)

ASSOCIATION OF AMERICAN RAILROADS – POLICY & ECONOMICS DEPARTMENT

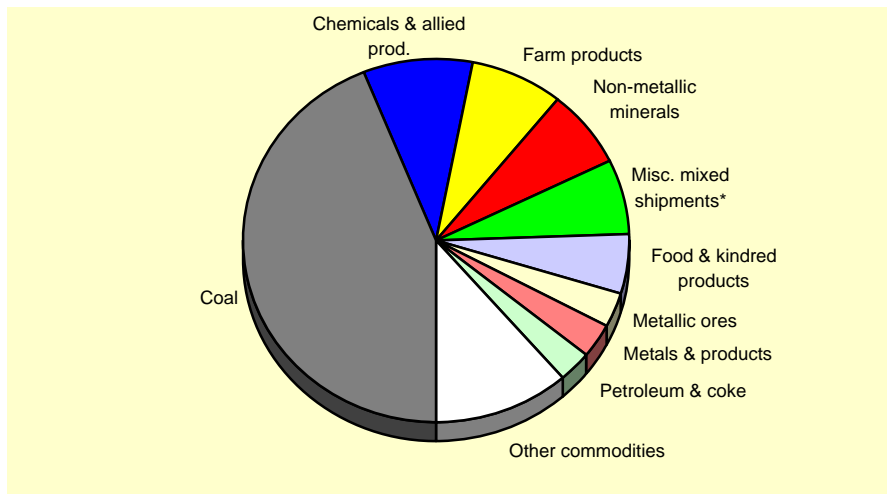
Type of Freight Carried for Year 2007

Commodity Group	Tons Originated		Gross Revenue**	
	(000)	% of Total	(million)	% of Total
Coal	849,630	43.8 %	\$11,471	21.0 %
Chemicals & allied prod.	177,612	9.2	6,885	12.6
Farm products	152,242	7.8	4,529	8.3
Non-metallic minerals	137,556	7.1	1,527	2.8
Misc. mixed shipments*	124,531	6.4	7,863	14.4
Food & kindred products	105,457	5.4	4,041	7.4
Metallic ores	59,162	3.1	542	1.0
Metals & products	57,046	2.9	2,353	4.3
Petroleum & coke	56,262	2.9	1,797	3.3
Stone, clay & glass prod.	48,115	2.5	1,607	2.9
Waste & scrap materials	48,034	2.5	1,276	2.3
Lumber & wood products	36,152	1.9	1,987	3.6
Pulp, paper & allied prod.	35,269	1.8	2,100	3.8
Motor vehicles & equip.	31,682	1.6	4,016	7.3
All other commodities	20,989	1.1	2,642	4.8
Total	1,939,738	100.0 %	\$54,637	100.0 %

* Miscellaneous mixed shipments (STCC 46) is mostly intermodal traffic. Some intermodal traffic is also included in commodity-specific categories. STCC 46 accounts for over two thirds of intermodal tonnage.

** Gross Revenue is not adjusted for absorption (incentive rebates etc.) or correction.

2007 Class I Railroad Tons Originated

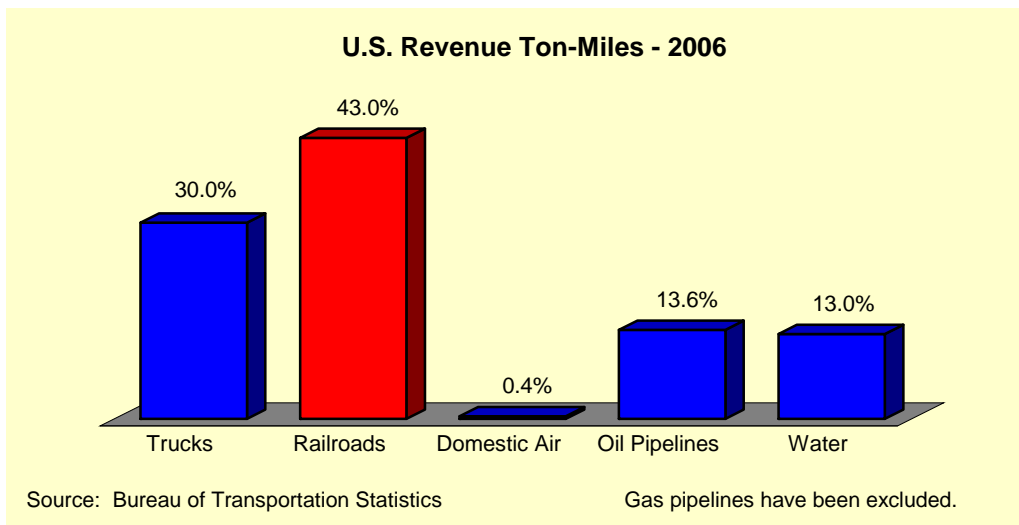


U.S. Freight Railroad Statistics

ASSOCIATION OF AMERICAN RAILROADS – POLICY & ECONOMICS DEPARTMENT

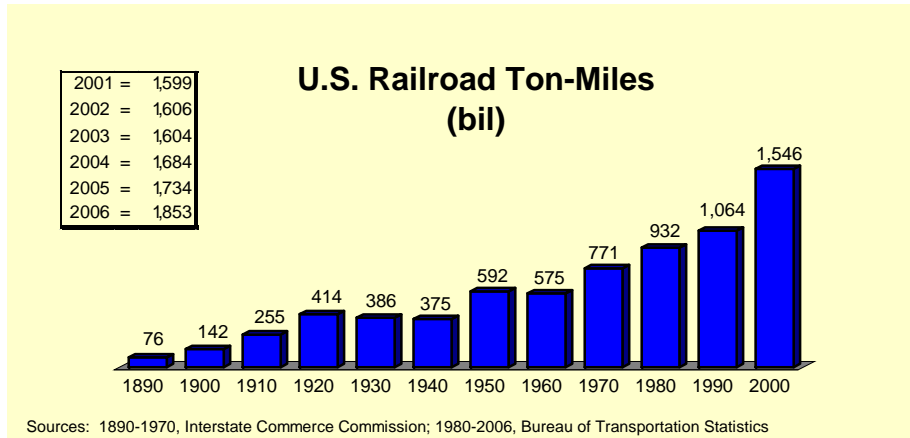
	2006	2007
Number of Railroads	559	563
Operating Statistics		
Miles of Road Operated Less Trackage Rights	140,490	140,695
Miles of Road Operated in the U.S.	171,077	171,513
Freight Cars in Service, U.S. Railroad Owned*	596,103	580,635
Freight Cars in Service, All U.S. Owners*	1,361,250 r	1,385,709
<small>* U.S. owned only, excludes Canadian-owned railroads operating in the U.S., excludes railroad-owned TTX.</small>		
Employment		
Number of Employees	186,957	186,812
Average Wages	\$66,903	\$68,158
Average Compensation Including Benefits	\$92,879	\$95,291
Traffic		
Carloads Originated (million)	36.54	35.94
Tons Originated (billion)	2.27	2.26
Ton-miles (trillion) <small>from Bureau of Transportation Statistics</small>	1.85	not yet available
Railroad Modal Share for Ton-Miles	43.0%	not yet available
Financial		
Freight Revenue (billion)	\$54.0	\$56.8

r - revised



U.S. Freight Railroad Statistics (continued)

ASSOCIATION OF AMERICAN RAILROADS – POLICY & ECONOMICS DEPARTMENT



Notes

Miles of Road is the aggregate length of roadway, excluding yard tracks and sidings, and does not reflect the fact that a mile of road may include two, three, or more parallel tracks. Miles of road operated less trackage rights, which eliminates double-counting caused by more than one railroad operating the same track, is the measure of the rail network. Excluding trackage-rights, U.S. railroads operate 140,551 miles, including 140,134 in the United States. Canadian railroads have an additional 561 miles in the U.S., making the U.S. network a total of 140,695 miles.

Freight Cars in Service for railroads excludes shipper-owned freight cars and freight cars owned by leasing companies that are not leased on January 1 (including a major leasing company owned by the railroads).

Carloads shown here uses the Surface Transportation Board's *Freight Commodity Statistics* and the AAR's *Profiles of U.S. Railroads* survey as sources, and will not match the total carloads reported in *Railroads and States* which uses the Carload Waybill Sample as a source. The AAR's *Weekly Railroad Traffic* will not match either source, primarily because it segregates intermodal traffic.

Railroad Market Share is based on data from USDOT, Research and Innovative Technologies Administration, Bureau of Transportation Statistics, *National Transportation Statistics*, Table 1-46b.

North American Freight Railroad Statistics

ASSOCIATION OF AMERICAN RAILROADS – POLICY & ECONOMICS DEPARTMENT

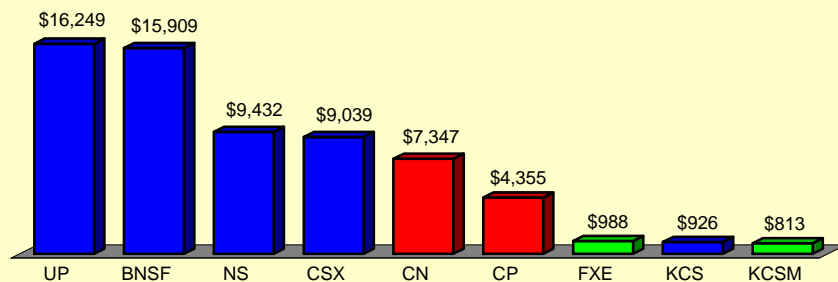
North American Railroads

With the exception of freight cars, statistics include all U.S. railroads, the two largest Canadian railroads, and the two largest Mexican railroads. Freight car figures include all railroads and all owners. The tons and carloads originated may contain some double-counting on freight that was re-billed as it crossed the U.S.-Mexican border.

	2006	2007
Resources		
Miles of Road Operated Less Trackage Rights	169,324	169,588
Miles of Road Operated	202,763	203,296
Freight Cars in Service, Railroad Owned	776,750	750,999
Freight Cars in Service, All Owners	1,579,682 r	1,597,011
Employment		
Number of Employees	225,878	226,608
Traffic		
Carloads Originated (million)	37.87	37.26
Tons Originated (billion)	2.59	2.58
Ton-miles (trillion)	2.13	n.a.
Financial		
Freight Revenue (billion)	\$63.8	\$67.4

n.a. - not yet available r - revised

**Major North American Railroads By 2007 Operating Revenue
(million U.S. dollars)**



North American Freight Railroad Statistics (continued)

ASSOCIATION OF AMERICAN RAILROADS – POLICY & ECONOMICS DEPARTMENT

Major North American Freight Railroads

BNSF	BNSF Railway
CN	Canadian National Railway (CN)
CP	Canadian Pacific
CSX	CSX Transportation
FXE	Ferrocarril Mexicano (Ferromex)
KCS	Kansas City Southern Railway
NS	Norfolk Southern
KCSM	Kansas City Southern de México (formerly TFM)
UP	Union Pacific Railroad

Freight Cars in Service in North America January 1, 2008

	Total	Railroads		Car
	All Owners	Class I*	Other	Companies & Shippers
Canada	176,711	136,358	6,109	34,244
Mexico	34,591	22,628	5,269	6,694
United States	1,385,709	460,172	120,463	805,074
Total	1,597,011	619,158	131,841	846,012

* For Canada and Mexico, "Class I" railroads exceed the revenue threshold and would be Class I railroads if they were U.S. railroads.

Canadian-owned U.S. railroads are included in the Canadian figures.

Some railroads may possess additional freight cars that are unregistered.

Car Companies for U.S. includes railroad-owned TTX, which has one of the largest fleets available for lease.